**Aparna Midatani**

**Mobile:** +91- 8106396798

**Email:** aparnamidathani@gmail.com

**Professional Summary:**

* Having 8+ years of IT experience in which Relevant 5.5 years of Functional Expertise in SAP SD.
* Hands-on experience in Pricing with Condition Techniques, Condition Exclusion, Update, Scales and Condition Supplement.
* Configured Sales document type, Item category and schedule line categories with all determinations.
* Having strong understanding of SAP SD modules and their integration with other SAP modules.
* Having strong understanding of software development principles and methodologies.
* Knowledge of SAP SD pricing, billing, and delivery processes.
* Familiarity with SAP SD master data management.
* Excellent interpersonal skills and ability to work independently and perform well across cross- functional teams.
* Strong understanding of SAP SD module and its integration with other modules.
* Worked on Listing and Exclusion, Item Proposal, Cross selling and Material determination.
* Strong knowledge in SD-MM Integration: Availability check, Transfer of requirement & STO process.
* Strong knowledge in SD-FI Integration: credit management and Revenue account determination.
* LSMW to transfer Customer master Data from Non-SAP to SAP.
* Prepared user manuals and provided End User Training.

**Work Experience:**

* Worked as Sr. Consultant in Blue Net from Mar 2022 to Mar 2025.
* Worked as SD Consultant in Mouri Tech from Dec 2020 to Feb 2022.
* Worked as SD Consultant in Team Lease from Oct 2020 to Dec 2020.
* Worked as Consultant in Team Lease from Jul 2019 to Jun 2020.

**Education Qualification:**

* Completed B.Tech from JNTU Kakinada in the year 2014.

**Project Experience:**

|  |  |
| --- | --- |
| **Client #1** | Farmer Brothers |
| **Role** | Sr. Consultant |

**Roles & Responsibilities:**

* Configuring SAP SD to support the order-to-cash process, ensuring smooth handling of customer orders, deliveries, and billing for water services.
* Gathered and analyzed business requirements related to sales and distribution processes.
* Configured SAP SD module including pricing, order management, billing, and delivery.
* Designed and implemented customer master data, material master data, and condition techniques.
* Coordinated with FI and MM modules for seamless integration during the order-to-cash cycle.
* Conducted end-user training sessions and created user manuals for business teams.
* Provided post-go-live support and troubleshooting for sales order processing issues.
* Worked closely with business analysts to optimize sales processes within SAP SD.

|  |  |
| --- | --- |
| **Client#2** | Mouri Tech |
| **Role** | SD Consultant |

**Roles & Responsibilities:**

* Led the SAP SD module rollout for multiple retail stores across various regions.
* Customized pricing procedures and discount structures to suit retail promotions.
* Configured logistics execution and shipping processes to improve delivery efficiency.
* Assisted in data migration from legacy systems into SAP SD.
* Participated in integration testing with third-party logistics and CRM systems.
* Collaborated with cross-functional teams to implement credit management and billing.
* Monitored and reported key performance indicators (KPIs) for sales operations post-implementation.

|  |  |
| --- | --- |
| **Client#3** | Happiest Minds Technologies |
| **Role** | SD Consultant |

**Roles & Responsibilities:**

* Provided ongoing SAP SD support to telecom sales and billing teams.
* Troubleshot and resolved issues related to sales orders, billing documents, and pricing errors.
* Implemented enhancements to sales order processes to support new telecom products.
* Managed configuration of special pricing conditions and promotions.
* Coordinated with SAP ABAP developers to design custom reports and workflows.
* Conducted system testing and user acceptance testing (UAT) for new features.
* Created training materials and conducted refresher sessions for end users.